

“The GRIT® tools have helped managers to increase both productivity and employee dedication within their project teams and within the firm as a whole!” – Dave Beinetti, SWBR Architects (Rochester NY)

Leading with GRIT®

Inspiring Action and Accountability With Generosity, Respect, Integrity and Truth

Leadership skills are crucial to the success of any organization. Effective leadership ignites engagement and accountability so that results are efficient and effective. Through the Leading With GRIT® program, leaders and managers are provided with a roadmap and a leadership toolbox for success. Leadership skills can make or break a team. This program influences leaders to make their teams the best that they can be!

Who Should Attend?

Formal and informal leaders, potential leaders, supervisors, managers and executives

Duration

3-day Program

Topics

- Creating Intentional Leadership
- Aligning the Team
- Trust and Accountability
- Leading Change
- The Management and Leadership Ratio
- Using DiSC to effectively Manage and Lead Others
- Setting and Managing Clear Expectations
- Recognition and Feedback
- Adjusting your Leadership and Management approach to fit the Situation and the Personality

Objectives

- To identify and align high value activities with the organization's vision, and unite people toward a common goal
- To calibrate your team's behaviors with the company's mission and values
- To differentiate a leader's role from that of an individual contributor and to accept the accountability for that role's influence on an engaged and accountable workforce.
- To develop and demonstrate effective leadership/managerial skills; including adapting communication, delivering effective feedback, acknowledging and recognizing people, coaching and delegating.
- To develop and implement informal systems to support performance management, and to utilize formal systems within the organization.
- To develop a continuous improvement development plan for each participant's organization/department/team and to present that plan for critique within the group session.