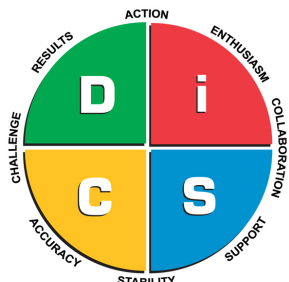


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Hi, <<First Name>>.

It's highly possible you were intrigued by what you learned about the DiSC profiles, but are now worried that you didn't grasp enough information to assess others accurately.

The good news is – DiSC can be done in a flash!

Say you have a specific person in mind who you're having difficulty connecting with, and you call it a "personality conflict."

First ask yourself: Is this person more fast-paced and outspoken? Or more cautious and reflective?

Then: Is this person more questioning and skeptical? Or more accepting and warm?

Take a look at the DiSC profiles chart [here](#). The first question puts them more "top" or "bottom" — fast-paced equals "top" and cautious equals "bottom."

The second puts them "right" or "left" – questioning is "left" and accepting is "right."

Once you know where the other person stands, and what their priorities are, you can decide how to modify your approach to them.

Of course, each DiSC personality is needed, and none is better than another. Knowing each other's differences can help us communicate and get along better.

[Rate yourself – and/or ask others to rate you](#) – on this:

***Have I assessed the person I have a personality conflict with by this quick DiSC method?***